

Door-to-Door Sales Tracker

Description

This application is for managing a door-to-door sales operation by allowing entry of salespeople and houses, assigning houses to salespeople, and keeping track of statistics regarding visits, total sales, etc.

Project details

- Category: General
- Difficulty:
- Suggested stack: Not specified
- Approval status: Approved

Target users

Admin

Sale Person

Tags

MVP, Notes, Optional

User Stories

Login

As a User, I can log in to the application so that I can use it.

Register

As a non-user, I can register for the application in order to track my door-to-door sales.

Add House Information

As an Admin, I can add or import new House information. House information will include an address, names of residents and administrative notes pertaining to that house (current customer, already contacted via phone, etc.)

Add Sales People

As an Admin, I can add register new sales people into my account so that I can track their work.

See House List

As a Sales Person, I can see what houses are assigned to me, their status, and any notes or information about them.

Visit House

As a Sales Person, I can see a House's details and add my own sales notes about the House.

Mark Status on House

As a Sales Person, I can mark the status on a house so that I can track the outcome of a certain house call.

See Sales Dashboard

As an Admin, I can look at all the aggregated sales data from all Sales People on a dashboard showing me the most relevant information and trends over time.

Search House Status Information

As an Admin, I can search through the aggregated sales data to pull up all houses that match certain criteria concerning status, address, or notes.

Track Sales Amount Information

As a Sales Person, I can track sales amount information for each house.

See Aggregate Sales Information

As an Admin, I can see the aggregated sales information that was tracked by the Sales People.

Change House Status Information

As an Admin, I can edit the status information that was recorded by the Sales People so that I can track current information if the customer is contacted via another means.

See Walking Path Information

As a Sales Person, I can view the most efficient path through my addresses on a map.